



FASTLITE

Antibes, March 20, 2023

EXCLUSIVE REPRESENTATIVE AGREEMENT

1. Parties

Fastlite S.A.S., a company incorporated and registered in France with company number 421543786 and a registered office is at 165 rue des Cistes, Pole Euro 95, bâtiment D, 06600 Antibes, France

And

Beijing WaveQuanta Technology Co., Ltd is a company incorporated and registered in Room 2-1506, Building 2, Dongyashangbeizhongxin, Changping District, Beijing , China 102208

WAVEQUANTA PTE. LTD. a company incorporated and registered in 71 Ayer Rajah Crescent #06-03, Singapore 139951 which is affiliated with Beijing WaveQuanta Technology Co., Ltd and mainly for tax-waiver orders.

2. Background

The Parties wish to settle a collaboration agreement regarding sales and technical support of Fastlite standard and custom instruments in China in accordance with the terms defined below.

The distribution of Fastlite OPA and OPCPA systems are excluded from this agreement.

3. Agreement terms

- a) Fastlite grants Beijing Wavequanta Tech the exclusive right to handle sales and technical support activities of Fastlite products in China.

FASTLITE - : POLE EURO 95- Bâtiment D -165 rue des Cistes – 06600 ANTIBES,
N° Siren : 421543786 - N° TVA : FR78421543786
Tél. (33) 4 88 13 17 51 - Fax. (33) 4 92 95 76 90
<http://www.fastlite.com>



- b) Technical support includes, but is not limited to, installation, maintenance, and customer training. Fastlite will provide the necessary training to Beijing Wavequanta Tech engineers, either in China, or at one of Fastlite facilities in France.
- c) Fastlite and Beijing Wavequanta Tech may agree to delegate part of the sales process to a third party when needed. This includes, but is not limited to: prospection and pre-sales activities, tender bidding, and price negotiation with the end user or its representatives.
- d) Beijing Wavequanta Tech is in charge of setting the financial retribution to the third-parties mentioned above.
- e) Whatever third-parties involved, all product sales in China are subject to a purchase order from Beijing Wavequanta Tech to Fastlite.
- f) Transfer prices from Fastlite to Beijing Wavequanta Tech are then defined by the attached document: "distributor price list 2022.pdf"
- g) Fastlite should transfer direct order requests to Beijing WaveQuanta to handle the pre-sale supports, as well as the quotation process.
- h) A sales forecast file is updated at least every 3 months by both parties, to review the pending business cases handled by Beijing Wavequanta Tech.
- i) In order to avoid any conflict of interest, Beijing Wavequanta Tech should receive approval from Fastlite before signing any distribution agreement with another company active in the field of ultrafast laser systems and ultrafast laser instrumentation.
- j) FASTLITE should announce WaveQuanta as the exclusive distributor on its Website.

The agreement is valid starting from the date of signature until December 31, 2023.

For Fastlite

Pascal Tournois

Chief Executive Officer

FASTLITE
POLE EURO 95, BÂT D
165 Rue des Cistes
06600 Antibes
Siret 421 543 786 00055- APE 4669A

For Beijing Wavequanta Tech

Cheng Liu
General Manager

FASTLITE - : POLE EURO 95- Bâtiment D -165 rue des Cistes – 06600 ANTIBES,
N° Siren : 421543786 - N° TVA : FR78421543786
Tél. (33) 4 88 13 17 51 - Fax. (33) 4 92 95 76 90
<http://www.fastlite.com>